



# BIG MONEY

## Little Money

Ask all the guests at the show, have you ever taken on a part time job for extra money? Well, lets say that my Hostess here has decided to join Premier. Since our average show is around \$400 in sales, and she will earn 50% gross profit, how much will she average per show? (Let the audience answer). Right! \$200.00

Now, she did a \$400 Home show Monday evening, and she earned (Let them say it) Right, \$200.00 and since every show is a pay day, she earned her money that night. Present her with \$200.00!

Now my guest here, she went to work part time at a local dept. store, and she is making a whopping \$6.00 an hour! She worked four hours Monday evening, and earned \$24.00. But she doesn't get paid until Friday, so we can't give her any money tonight. (Every one is sad). Now my hostess here, she had another show on Tuesday, and she earned... (let them say it), Right! \$200.00, and since every show is a pay day, she earned her money that night... present her with \$200.00!

My guest went to work at the dept. store Tuesday, worked her 4 hours, and earned \$24.00! But remember, she doesn't get paid until Friday, so we can't give her any money tonight. (guests look sad again). Now Wednesday, my Hostess decided to take the night off since it was her child's birthday and she did a show on Thursday instead. So on Thursday she earned...(let them say it), Right \$200.00, and since every show is a pay day, she earned her money that night... Present her with \$200.00!

Now my guest here, she also had a child who was celebrating a birthday, but although she tried, she was unable to get Wednesday off, so on her child's birthday, she earned \$24.00. But remember, she doesn't get paid until Friday, so we can't give her any money tonight. (guests look sad).

Well, Friday is finally here! Our Hostess is holding how much money? \$600.00!! She is ready to take her whole family out for a nice dinner, and enjoy the weekend! My guest here, she gets to cash her paycheck FINALLY! And so we get to give her \$72.00. (Everyone laughs) I think it's obvious where the BIG MONEY is!!