

Favorite Features

- . **Orders Download Process**
- . **Makes Taxes Easy**
- . **Customer Care**
- . **Manage Bookings**
- . **Print Labels**
- . **Create Reports**
- . **Set Reminders**
- . **Gift List**
- . **Top 25 Sellers**



Have It! Love It!



Orders Download Process

- Automatic Expense Entries for Tax Purposes.
- New Customer Contact Information.
- Automatically Updates Customer Order History.
- Know what your CV is at all times.

The screenshot displays the 'Hood & House - Main Menu' interface. The 'Orders' section is active, showing options for 'All Orders', 'GROUP EVENTS Jewelry and Catalog Orders', and 'Individual Orders'. A 'Download Orders' dialog box is open, featuring fields for 'Email Address', 'Password', and 'Date Range' (9/1/2017 to 6/11/2018). A red circle highlights a 'Download Orders From Premier' button in the bottom right corner of the main menu.

The 'Order Download' window shows a table of downloaded orders:

select	orderid	orderStatus	orderType	submittedDateTi...	jewelerId	orderTaxTotal	shippingTotal
<input type="checkbox"/>	600539	Completed	Group	11/4/2017	3125	37.59	36.00
<input type="checkbox"/>	776141	Completed	Group	11/20/2017	3125	10.89	12.00
<input type="checkbox"/>	854350	Completed	Group	11/28/2017	3125	188.65	82.00
<input type="checkbox"/>	993289	Completed	Group	12/10/2017	3125	39.11	27.00
<input checked="" type="checkbox"/>	899684	Completed	Group	11/30/2017	3125	70.29	32.00

Below the orders table is the 'ORDER FORMS' section:

orderFormId	CustomerID	customerName	custFirstName	custLastName	orderFormName	totalAmount	orderTaxRate
1595120	Doe, Jane	Jane Doe	Jane	Doe	3125	85.00	.08250
1595121	Hood, Miranda	Miranda Hood	Miranda	Hood	Free	9.00	.08250
1595122	Hood, Miranda	Miranda Hood	Miranda	Hood	Retail	6.00	.08250
1595124	Smith, Sue	Sue Smith	Sue	Smith	3125	177.00	.08250

The 'ITEMS' section at the bottom shows:

lineltemID	lineltemNumb...	lineltemQuanti...	retailPrice	jewelerCost	customerPrice
5087895	50143	1	29.00	14.50	29.00
5087896	20501	1	37.00	18.50	37.00
5087898	31074	1	19.00	9.50	19.00

Have It! Love It!

Customer Care Report

- Great for Customer follow-up Calls & Emails!
- Report shows Customers & Hostess information.
- All items each Person purchased.
- Ask if Customer is enjoying her Jewelry.
- Get Extra Bookings by letting her know how much Your Hostess Earned!



Group Event Edit

Back Reports Directions Add Mileage Delete Show Edit

Jewelry Show Alt+J
Customer Care Report Alt+T
 All Customer Orders Alt+O
 Unpaid Customers Alt+U

Hostess Free Credit - \$230.30
(Free) with purchase of \$75 for customers

Order Date: 4/29/2017
 Time of Show: 12:00 AM

Hostess Information: French, Stacy
 20307 Sweet Waters Lane
 Houston, TX 77247
 (832) 654-7851

Shipping Information: Stacy French
 20307 Sweet Waters Lane
 Houston, TX 77247
 (832) 654-7851

Summary/Totals
 Sold From Kit: \$0.00
 Kit Replacement: \$0.00
 Total Collected: \$675.70

Customers Shipping Info Payment Info

+ Add Customer Edit Customer

CN	CustomerID	# Items
0	French, Stacy	8
1	Crowthers, Esther	3
2	Connors, Sarah	3
3	Ulrich, Belinda	4
4	Ralston, Lauren	3

Customer Care Report

Hostess: French, Stacy 1 - 20170429 Hostess Free Credit: \$230.3 Order Date: 4/29/2017 Date Sent: 4/30/2017

Stacy French (832) 654-7851 (456) 321-4512
 20307 Sweet Waters Lane, Houston, TX 77247
 stacy@french.me

Item #	Size	QTY	Description	Retail	Transaction Type
20482		1	SEABREEZE	\$45.00	Hostess Free - Normal
20629		1	MODERN TWIST	\$49.00	Hostess Free - Normal
20644		1	NEW NEUTRALS	\$29.50	Hostess 1/2 - Normal
20658		1	BLUSH	\$49.00	Hostess Free - Normal
20713		1	CAPE COD	\$34.50	Hostess 1/2 - Normal
30983		1	NOVA	\$23.00	Hostess Free - Normal
31066		1	CAPE COD	\$29.00	Hostess Free - Normal
50097		1	CALICO	\$36.00	Hostess Free - Normal

Esther Crowthers (444) 854-6321 (444) 214-5632
 30894 Pinewood Park, Wooton, KY 41776
 esthersjewelry@showers.net

Item #	Size	QTY	Description	Retail	Transaction Type
20718		1	SHORELINE	\$67.00	Retail - Normal Sale
50085		1	SHELBY	\$39.00	Retail - Normal Sale
50129		1	SHARE THE LOVE	\$10.00	Cust 10 Purch - Normal Sale

Sarah Connors (515) 555-7044
 5011 Skynet Blvd, Washington, DC 20015
 sarah@connors.skn

Item #	Size	QTY	Description	Retail	Transaction Type
20613		1	SPLURGE	\$69.00	Retail - Normal Sale
20684		1	STATE OF THE ART	\$10.00	Cust 10 Purch - Normal Sale
31037		1	SABRINA	\$29.00	Retail - Normal Sale

Belinda Ulrich (555) 123-4596
 1615 Ringling Rd, Atlanta, GA 30315
 sssafari@aol.com

Item #	Size	QTY	Description	Retail	Transaction Type
1671	0	1	ANABELLE	\$21.00	Retail - Normal Sale
20694		1	BELLA	\$10.00	Cust 10 Purch - Normal Sale
20709		1	ANGELIC	\$67.00	Retail - Normal Sale
31063		1	STARDUST	\$39.00	Retail - Normal Sale

Have It! Love It!

Customer Categories

- Utilize Guest Survey Information to mark Categories for your Customers.
- Examples of Categories:
Sample Sale Mail List Prospects Future Hostess
- Create Your Own Categories.
- Use Selected Categories to Contact Customer/Hostesses.



Phone List Labels Email CSV File

Customer List Parameters

Mark By Purchases | Mark By Categories | Mark By Birth-Anniv

Label to start printing on: 1 (1 - 30)

Buttons: List Report, Labels, Emails, CSV File, Omit Cust Without Email

Dropdown: [Future Hostess] | Mark Selected

Buttons: Mark All

<input type="checkbox"/> Sample Sale	<input type="checkbox"/> Mail List
<input type="checkbox"/> Referral Source	<input checked="" type="checkbox"/> Future Hostess
<input type="checkbox"/> Prospect	<input type="checkbox"/> Friend
<input type="checkbox"/> Preferred Customer	<input type="checkbox"/> Email
<input type="checkbox"/> Past Hostess	<input type="checkbox"/> Downline
<input type="checkbox"/> Other Jewelers	

Customer List:

- Buttonup, E (555) 284-7291 bobsynbalicia@buttonup.net 7068
- Byron, Evelyn - 30753 Spiral Rd, Palacios, TX 77465 (745) 632-1458 fb.jewels24@gmail.com
- Campbell, Donna - 84452 Montgomery Rd, Daytona Beach, FL 32114 (555) 555-1145 donna@campbell.dsa
- Canary, Connie - 4321 Mist Ln, New York, NY 10233 (555) 293-8172 connie@canary.me
- Carrington, Amelia - 6011 Mockingbird Ln, Addison, IL 60101 (411) 555-0124 amelia@carington.eml
- Carson, Ray - 5623 Ponder St, Dime Box, TX 77853 (333) 555-7744 ray.carson@carson.com
- Carter, Rey - 4567 Force Way, Dulles, VA 20101 (101) 555-9090 Rey@forceway.jdi
- Cassidy, Sean - 44 Ireland Way, Euclid, OH 44123 (555) 555-7812 sean@cassidy.xmln
- Chapman, Tracy - 4567 Smithville Ave, Smithville, NE 45882 (555) 371-0293 cherish@mail.me

Customer Edit

Buttons: Edit Cust, Purchases, Relatives, Wish List, Customer Contacts

Buttons: Cancel, Save

Cust ID - Cassidy, Sean

Buttons: Delete This Customer, Change Customer ID

Customer Categories:

- Downline
- Email
- Friend
- Future Hostess
- Mail List
- Market by the Creek
- Other Jewelers
- Past Hostess

Customer Notes

Have It! Love It!

Customer Purchases

- View/Print all Jewelry Purchases made by a Customer.
- Find Items for Return/Exchanges.
- Provide your Customers with a List of all Items Purchased.

The screenshot displays three overlapping windows from a jewelry management application:

- Customer List:** Shows a list of customers. A red arrow points to the entry for **Barker, Candy - 86541**.
- Customer Edit:** Shows the details for **Cust ID - Barker, Candy**. Fields include First Name (Candy), Last Name (Barker), Address (86541 Tre...), Zip Code (77853), City (Dime Box), State (TX), Birth Date (11/01), and Anniversery (01/13). Buttons for 'Cancel', 'Save', 'Delete This Customer', and 'Change Customer ID' are visible.
- Customer Purchases:** Shows a list of jewelry items purchased by Candy Barker. Each item includes a photo, item ID, name, price, quantity, size, and purchase date with hostess information.

Customer List:

9999 - 1234 Any St A
555-234-5678
jeweler@me.com
Abbot, Karen - 1821 I
(281) 555-9884
karen@abbotemail.me
Able, Emily - 909 Sno
(201) 555-2880
emily@able.me
Amos, Lynda - 16412
(444) 896-5236
a.lynda.gems@jewelry.com
Arendelle, Anna - 77 I
(207) 555-4444
anna@princess.cte
Barker, Candy - 86541
(222) 999-4455
barkersfam@barker.com
Beuford, Victoria - 99
(555) 283-7492
victoria@b.me
Blanche, Susan - 2026
(832) 456-3214

Customer Edit - Cust ID - Barker, Candy

First Name	Candy
Last Name	Barker
Address	86541 Tre...
Opt. Address	
Zip Code	77853
City	Dime Box
State	TX
Birth Date	11/01
Anniversery	01/13
Pho	
Phone 1	(222) 999

Customer Purchases - Cust ID - Barker, Candy

	1719 - STATELY - QTY-1 - \$46.00 - Size 10 9/30/2016 - Hostess: Topper, Abigail Ring - Ant-SP - - Page 041, 125
	1719 - STATELY - QTY-1 - \$46.00 - Size 9 11/3/2016 - Hostess: Ring - Ant-SP - - Page 041, 125
	20258 - BLUE LAGOON (Ant-SP,Neckl - QTY-1 - \$41.00 4/11/2015 - Hostess: Carson, Ray
	20282 - BOTANICAL (Ant-SP,Necklac - QTY-1 - \$29.00 5/19/2015 - Hostess: Barker, Candy
	20475 - PACIFIC (Ant-SP,Necklace, - QTY-1 - \$49.00 4/11/2015 - Hostess: Carson, Ray
	30680 - EDEN (Ant-SP,FH) - QTY-1 - \$18.00 5/19/2015 - Hostess: Barker, Candy
	30903 - COLOR POP (Ant-RP,FH) - QTY-1 - \$0.00 4/11/2015 - Hostess: Carson, Ray
	50001 - OMBRE (SP,Bracelet,7.75) - QTY-1 - \$48.00 4/11/2015 - Hostess: Carson, Ray
	5828 - TAILOR MADE - QTY-1 - \$28.00 9/30/2016 - Hostess: Topper, Abigail Bracelet/Cuff - RP - 7 - Page 035



Have It! Love It!

Gift List

- Help Customers Find Items in their Price Range.
- Help Hostess Choose Free and Half Price Items.
- Includes Pictures, Prices, and Page Numbers.
- Great Tool for Promotions.

 Gift Ideas Between \$48 and \$50 <i>Jewelry is one of the top gift items in America!</i> 			
\$48.00	 1724 (R) P. 090 BLOSSOM	 20358 (N) P. 060 EASY LIVING	 20664 (N) P. 060 BORDEAUX
 1737 (R) P. 020 AMY	 20470 (N) P. 045 DAISY CHAIN	 20667 (N) P. 050 CONTEMPO (S)	 50067 (B) P. 071 BANDS OF GOLD
 20566 (N) P. 069 AVERY	 20564 (N) P. 048 STUNNING	 20673 (N) P. 011 LUSTER	 50098 (B) P. 079 GOLDIE
 20621 (N) P. 119 IDENTITY	 20565 (N) P. 032 TASSEL	 20675 (N) P. 063 NEW SEASONS	 50103 (B) P. 024 TRIFECTA
 20641 (N) P. 075 FINE ART	 20572 (N) P. 023 ACAPULCO	 20678 (N) P. 101 POP ART	 50108 (B) P. 118 AMERICANA
 20643 (N) P. 075 LIVELY	 20593 (N) P. 069 BEST DRESSED	 20681 (N) P. 044 RUFFLES	 50109 (B) P. 096 BFF
 20646 (N) P. 054 STYLE CENTER	 20623 (N) P. 089 TANGO	 20688 (N) P. 086 VINTAGE VIBE	 50117 (B) P. 034 ARM PARTY
 20687 (N) P. 047 URBAN DELIGHT	 20624 (N) P. 041 BALLET SLIPPERS	 20691 (N) P. 078 INNER CIRCLE	 50121 (B) P. 080 EASY STYLE
 20699 (N) P. 021 JOY OF GIVING	 20635 (N) P. 091 DOWN TO EARTH	 20721 (N) P. 081 GOOD AS GOLD	 50125 (B) P. 119 ROCK SOLID
 20744 (N) P. 103 MINX	 20637 (N) P. 055 NATURAL BEAUTY	 20728 (N) P. 053 SUNDANCE	 50139 (B) P. DYNAMIC DUO
 50042 (B) P. 119 GRAYSON	 20639 (N) P. 082 CAMILLE	 20731 (N) P. 073 BOUQUET	 50141 (B) P. SERENITY
 50069 (B) P. 032 DRESS THE PART	 20650 (N) P. 090 WILLOW	 20738 (N) P. 071 GLAM GIRL	 50169 (B) P. 004 BUZZ WORTHY
 50089 (B) P. 050 INNER STRENGTH	 20653 (N) P. 052 AUTUMN SUNSET	 20743 (N) P. 100 MATERIAL GIRL	 50171 (B) P. 007 MORE GRACE
 50093 (B) P. 051 XOXO	 20654 (N) P. 058 TRIO	 20750 (N) P. 106 MIRABELLE	 50180 (B) P. 004 LUXE - BLACK/SILVER WII
\$49.00	 20656 (N) P. 105 CHA-CHA-CHA	 20761 (N) P. INFLUENCE	 50182 (B) P. 004 LUXE - SILVER/SILVER WI
 1717 (R) P. 043 SECOND ACT	 20658 (N) P. 007 BLUSH	 31079 (E) P. 066 AT ATTENTION	 50184 (B) P. 002 BAR NONE (S)
 1718 (R) P. 007 SIENNA	 20659 (N) P. 093 HOOP-HOOP-HOORAY	 31080 (E) P. 067 HAUTE HOOPS	 50188 (B) P. 006 TAYLOR MADE - BLACK (S)
 1723 (R) P. 053 CORNERSTONE	 20660 (N) P. 016 CANDY COATED	 4806 (PN) P. 039 CAPTIVATING	 50189 (B) P. 006 TAYLOR MADE - GRAY (S)
 1738 (R) P. 026 COOL CONCEPT	 20662 (N) P. 029 DUSK	 50053 (B) P. 045 STACKTASTIC	 50190 (B) P. 006 TAYLOR MADE - SKY (S)
 1741 (R) P. 082 MIDNIGHT			



Have It! Love It!

Jewelry Tag Labels

- Print Personalized Jewelry Tags.
- Easy Jewelry Tagging.
- Print Labels for New Jewelers.
- Customize Tags:



Item Name
Picture
Item Number
Retail Price
Jeweler Name

	<i>IN THE NAVY</i> <i>20780</i> <i>\$63.00</i> 16/24 + 4 ext Pg-016 Jane Jeweler 9999
---	---

	<i>RAVISHING</i> <i>1750</i> <i>\$54.00</i> Pg-008 Jane Jeweler 9999		<i>IN THE NAVY</i> <i>20780</i> <i>\$63.00</i> 16/24 + 4 ext Pg-016 Jane Jeweler 9999		<i>GALAXY</i> <i>20781</i> <i>\$61.00</i> 32 + 4 ext Pg-022 Jane Jeweler 9999		<i>SOFT TOUCH</i> <i>20782</i> <i>\$39.00</i> 36 + 4 ext Pg-008 Jane Jeweler 9999
	<i>DURANGO</i> <i>20783</i> <i>\$71.00</i> 36 + 4 ext Pg-021 Jane Jeweler 9999		<i>ECLIPSED</i> <i>20784</i> <i>\$63.00</i> 18.5/23.5 + 4 Pg-004 Jane Jeweler 9999		<i>FIESTA</i> <i>20785</i> <i>\$59.00</i> 32 + 4 ext Pg-025 Jane Jeweler 9999		<i>PEARLICIOUS</i> <i>20786</i> <i>\$54.00</i> 16/27 + 4 ext Pg-019 Jane Jeweler 9999
	<i>ROCCO</i> <i>20787</i> <i>\$58.00</i> 28 + 4 ext Pg-026 Jane Jeweler 9999		<i>SILVER LAKE</i> <i>20788</i> <i>\$34.00</i> 16 + 4 ext Pg-015 Jane Jeweler 9999		<i>TOUCH OF GLAM</i> <i>20789</i> <i>\$59.00</i> 30 + 4 ext Pg-007 Jane Jeweler 9999		<i>UPPER LEVEL</i> <i>20790</i> <i>\$44.00</i> 16 + 4 ext Pg-011 Jane Jeweler 9999
	<i>WELL SPENT</i> <i>20791</i> <i>\$54.00</i> 16/26.5 + 4 Pg- Jane Jeweler 9999		<i>BAR NONE (G)</i> <i>20792</i> <i>\$69.00</i> 16 + 4 ext Pg-002 Jane Jeweler 9999		<i>BAR NONE (S)</i> <i>20793</i> <i>\$59.00</i> 16 + 4 ext Pg-002 Jane Jeweler 9999		<i>TAYLOR MADE -</i> <i>20794</i> <i>\$34.00</i> 40 Pg-006 Jane Jeweler 9999
	<i>TAYLOR MADE -</i> <i>20795</i> <i>\$34.00</i> 40 Pg-006 Jane Jeweler 9999		<i>TAYLOR MADE - RED</i> <i>20796</i> <i>\$34.00</i> 40 Pg-006 Jane Jeweler 9999		<i>TAYLOR MADE -</i> <i>20797</i> <i>\$29.00</i> 40 Pg-006 Jane Jeweler 9999		<i>TAYLOR MADE -</i> <i>20798</i> <i>\$29.00</i> 40 Pg-006 Jane Jeweler 9999
	<i>TAYLOR MADE - SKY</i> <i>20799</i> <i>\$29.00</i> 40 Pg-006 Jane Jeweler 9999		<i>BEAD BALL CHAIN</i> <i>20800</i> <i>\$36.00</i> 16 + 4 ext Pg-003 Jane Jeweler 9999		<i>BEAD BALL CHAIN</i> <i>20801</i> <i>\$29.00</i> 16 + 4 ext Pg-003 Jane Jeweler 9999		<i>SHEER PERFECTION</i> <i>31097</i> <i>\$42.00</i> Pg-007, Jane Jeweler 9999
	<i>CECILIA</i> <i>31098</i> <i>\$29.00</i> Pg-008 Jane Jeweler 9999		<i>DURANGO</i> <i>31099</i> <i>\$19.00</i> Pg-021 Jane Jeweler 9999		<i>FAN CLUB</i> <i>31101</i> <i>\$29.00</i> Pg-012, Jane Jeweler 9999		<i>GIGI</i> <i>31102</i> <i>\$27.00</i> Pg-015 Jane Jeweler 9999

Have It! Love It!

Customer Wish List

- Utilize Customer Information from Wish Lists.
- Contact Friends and Family with the Perfect Gift Idea.

Birthdays, Anniversaries, Valentine's Day,

Mother's Day, and Christmas!



The image displays three overlapping screenshots of a mobile application interface for customer management.

Top Screenshot: Customer Edit
Title: Customer Edit
Tabs: Edit Cust, Purchases, Relatives, **Wish List**, Customer Contacts
Buttons: Cancel, Save, Delete This Customer, Change Customer ID
Text: Cust ID - Haven, Hanna

Middle Screenshot: Customer Wish List
Title: Customer Wish List
Tabs: Edit Cust, Purchases, Relatives, **Wish List**, Customer Contacts
Text: Cust ID - Haven, Hanna
List of items:

- 1555 - SILVER REFLECTIONS - \$39.00 - Size 7
- 20662 - DUSK - \$49.00
- 30787 - JULIA - \$32.00
- 50094 - DALLAS - \$47.00

Bottom Screenshot: Customer Relatives
Title: Customer Relatives
Tabs: Edit Cust, Purchases, **Relatives**, Wish List, Customer Contacts
Text: Cust ID - Haven, Hanna
List of relatives:

- Husband - David Haven - (555) 333-2222
- Sister - Mary Needles - (666) 777-2222
- Mother - Sheryl Smith - (444) -777-8888

Have It! Love It!

Customer Labels

Print Mailing Labels from Customer List.

- **Mark All**
- **Mark by Purchase**
- **Mark by Categories**
- **Mark by Birthday-Anniversaries**
- **Mark by Individual**



Karen Abbot 1821 Red Oak Ln Cypress, TX 77429	Susan Blanche 20260 Coastal Breeze Dr Houston, TX 77247	Sarah Britain 7221 Pine Tree Ave Longview, TX 75701
Balicia Buttonup 213 Pearl Ave Houston, TX 77068	Sean Cassidy 44 Ireland Way Euclid, OH 44123	Cora Desmond 23651 Band Street Trombone, OH 77812
Carolyn Downhall 500 Southern American Houston, TX 77070	Stacy French 20307 Sweet Waters Lane Houston, TX 77247	Jade Giatras 9654 Oakwood Lane Dime Box, TX 77853
Johanna Giovanni 1728 Grove Ave Dulles, VA 17202	Terri Jackson 56845 Liverville Rd Houston, TX 77046	Jolanda Jewels 8128 Cordell University Ln Unit E Houston, TX 77001
Ansel Jones 1221 Pine Tree Ave Littleton, CO 80125	Erica Langford 1124 Lazy Ln San Antonio, TX 78264	Lily Leilani 5133 Lily Lane Houston, TX 77035
Lauren Lisatoo 2973 Annette Ln Toledo, OH 43681	Mimi Mirage 9922 Mystery Ln Houston, TX 77011	Gillian OConnor 2716 Larkspur Ln Dulles, VA 20102
Penelope Poppy 3821 First Look St Washington, DC 20250	Patty Promisekeeper 8025 Whip Way NE Rockford, MI 49341	Lauren Ralston 4465 Pine Tree Ln Milton, NY 12547
Debbie Romance 5788 Romance Blvd Houston, TX 77002	Sylvia Silverado 2115 Chic Ln Houston, TX 77041	Elaine Smithfield 2341 Smith Ave Littleton, CO 80125
Anne Smothers 5623 Parker Ave Anytown, TX 77000	Lisa Stoney 25632 Shadow Lane Houston, TX 77067	Torie Straby 15228 Amber Lane Houston, TX 77067
Isabelle Walters 20254 Willowtree Place Washington, DC 20254	April Whitehall 9221 Elm St Houston, TX 77068	Cadence Winters 5818 Meadow Lane Tomball, TX 77377

Have It! Love It!

Jewelry Sold

- Find Customers who purchased an item, let them know:
 1. A New matching item is now available.
 2. An Item matching their set is about to Retire.
- Discover how many of each Item you have Sold.



Select Items to Include in Report

Back Mark All List Print Labels Show Large Image

Listing Order: Item Num

of Columns in List: 2 3 4

Fields to include in search: [Item #, Name, Retail]

Items Shown on List:

 Current

 All Items

 Retired

 In Kit

 Spec Kit

 New Jewelry

20501

 **BLISS - 20501 - \$37.00**
Necklace - RP - 16 + 4 ext
Page 031, 094

Purchases from 1/15/2017 to 12/31/2017

20501 BLISS Necklace - RP - 16 + 4 ext - Page 031, 094 **\$37.00**

Order Date	Customer Name	Hostess Name	Primary Phone	2nd Phone	Email
2/24/2017	Perry, Sonia	Able, Emily			sperryson@comcast.net
4/29/2017	Ralston, Lauren	French, Stacy	(123) 555-3225		aluren@ralston.cpu

20641 FINE ART Necklace - GP - 18.5 + 4 ext - Page 075 **\$48.00**

Order Date	Customer Name	Hostess Name	Primary Phone	2nd Phone	Email
5/11/2017	Parker, Sydney	Parker, Sydney	(777) 333-6565	(222) 454-8899	sydney.parker@villas.com
1/27/2017	Kennedy, Nicole	Swan, Emma	(666) 555-4177		nicole@kennedy.prd
7/12/2017	Byron, Evelyn	Daniels, Tracy	(745) 632-1458	(745) 896-4125	fb.jewels24@gmail.com

Have It! Love It!

Top 25 Sellers

- Generate a list of your Top Selling items.
- Order Samples based on your best-sellers.
- Evaluate if you should sell a Sample.



Top 25 Items Sold - 1/1/2017 to 3/31/2017

# Sold	Item #	Description	Retail	Date Intro.	Sizes Available
5	20714	CASHMERE	\$69.00	1/7/2017	
3	50129	SHARE THE LOVE	\$29.00	2/14/2017	
3	50111	RIO	\$33.00	1/7/2017	
3	20691	INNER CIRCLE	\$49.00	9/15/2016	
2	8113	WHITE HOT	\$91.00	7/12/2012	
2	50107	EARTH ANGEL	\$39.00	1/7/2017	
2	50091	SPIFFY	\$39.00	1/9/2016	
2	31039	MALLORY	\$34.00	7/15/2016	
2	31037	SABRINA	\$29.00	1/9/2016	
2	20718	SHORELINE	\$67.00	1/7/2017	
2	20654	TRIO	\$48.00	7/15/2016	
2	20641	FINE ART	\$47.00	1/9/2016	
2	20616	TRIPLET	\$59.00	7/8/2015	
2	20611	SKYLAR	\$45.00	7/8/2015	
2	1731	DOUBLE VISION	\$53.00	9/15/2016	5,6,7,8,9,10,11,
1	8121	TAKE TIME	\$92.00	7/10/2014	
1	50102	SLINKIE	\$46.00	7/15/2016	
1	50097	CALICO	\$36.00	7/15/2016	
1	50085	SHELBY	\$39.00	9/15/2015	
1	50075	SUTTON	\$31.00	7/8/2015	
1	50074	SUPERB	\$44.00	7/8/2015	
1	50072	STACKERRIFIC	\$49.00	7/8/2015	
1	50071	MAKE A SCENE	\$49.00	7/8/2015	
1	50069	DRESS THE PART	\$48.00	7/8/2015	
1	50054	STARLET (BRS)	\$39.00	7/10/2014	

Have It! Love It!

Are You Curious?

- Event Profits, Hostess Free Totals, and Jewelry Event Totals.
- Save/Print to Show Prospects.
- Actual Numbers from Your Events.



Are you Curious?

Call me and I'll tell you all about the business - no pressure - I promise.
You have nothing to lose by listening.

<u>Last 10 Home Shows</u>	<u>Show Total</u>	<u>Hostess Free Jewelry</u>	<u>Net Profit</u>
05/11/2017	\$1,838.00	\$551.40	\$809.50
05/05/2017	\$819.50	\$295.85	\$372.00
04/29/2017	\$601.00	\$230.30	\$254.50
04/15/2017	\$559.50	\$167.85	\$242.50
04/01/2017	\$442.50	\$132.75	\$187.00
03/30/2017	\$1,121.00	\$336.30	\$517.00
03/01/2017	\$220.00	\$66.00	\$79.50
02/24/2017	\$258.00	\$77.40	\$121.00
02/09/2017	\$460.50	\$138.15	\$205.50
01/27/2017	\$875.50	\$437.75	\$400.50
TOTALS	\$7,195.50	\$2,433.75	\$3,189.00

AVERAGE SHOW	<u>\$719.55</u>
AVERAGE FREE JEWELRY	<u>\$243.38</u>
AVERAGE NET PROFIT	<u>\$318.90</u>
AVERAGE HOURLY RATE	<u>\$79.72</u>

**10 shows took me about 40 hours to do.
What do you want to make in 40 hours?**

(This example is not intended to imply that a Jeweler will make a certain amount)

Jane Jeweler
234-555-1234

Printed: 6/1/2017 10:33:24 AM

Have It! Love It!

Last 5 Jewelry Shows

- Hourly Wage Comparisons.
- Shows Earning Potential.



My Last 5 Jewelry Shows

The following is a list of my last 5 jewelry shows. In the first column, I've shown the retail, my profit and what I made per hour based on 4 hours per show (this includes drive time). The second column shows what I might have made at various part time jobs.

	Retail \$1,838.00 Profit \$809.50 Hourly \$202.38	4 hours working at a store in the mall would be \$52 profit at \$13 per hour.
	Retail \$819.50 Profit \$372.00 Hourly \$93.00	4 hours working at a fast food restaurant would be \$44 profit at \$11 per hour.
	Retail \$601.00 Profit \$254.50 Hourly \$63.62	4 hours working at a grocery store would be \$48 profit at \$12 per hour.
	Retail \$559.50 Profit \$242.50 Hourly \$60.62	4 hours working as a baby sitter would be \$40 profit at \$10 per hour.
	Retail \$442.50 Profit \$187.00 Hourly \$46.75	4 hours working for a package delivery service would be \$56 profit at \$14 per hour.

My profit for the last 5 shows was \$1,865.50 (that's 20 hours) or \$93.28 per hour.
The various part time jobs paid me \$230.00 or \$11.50 per hour.

(This example is not intended to imply that a Jeweler will make a certain amount)

Jane Jeweler
234-555-1234

Printed: 6/1/2017 10:47:03 AM

Have It! Love It!

Profit/Loss Report

- Income Tax Return Prep.
- Easy to provide for your CPA/Tax Advisor.
- Check Your Statistics.
- Income & Expenses for Orders, Mileage, and Other Expenses.



Profit/(Loss) Report

1/1/2017 to 12/31/2017

Income

Catalog Order Revenue	\$114.00	
Homeshow Revenue	\$18,992.80	
Individual Order Revenue	\$188.00	
Returns & Allowances	(\$18.78)	
Sold From Kit Income	(\$19.00)	
Total Income		\$19,257.02

COGS

Cost of Catalog Jewelry	\$57.00	
Cost of HomeShow Jewelry	\$10,202.50	
Cost of Ind Order Jewelry	\$94.00	
Hostess Bonus Fees	\$24.00	
Jeweler Fees	\$381.00	
Special Shipping Cost	\$8.00	
Total COGS		\$10,766.50

Expense

Advertising	\$92.14	
Auto Mileage Expense	\$213.09	
Cell Phone	\$636.49	
Hotels	\$485.00	
Meals and Entertainment	\$20.30	
Office Supplies	\$102.67	
Show Supplies	\$165.71	
Travel	\$362.55	
Total Expense		\$2,077.95

Profit/(Loss) \$6,412.57

Have It! Love It!

Income Tax Report

- Print for Tax Purposes.
- Tax Line Numbers corresponds to Schedule C Tax Form.
- Adjust Date Range.

Income Tax Report		
1/1/2017 to 12/31/2017		
<u>Line #</u>	<u>Description</u>	<u>Amount</u>
01	Gross Receipts	\$19,275.80
02	Returns & Allowances	(\$18.78)
04	Cost Of Goods Sold	\$10,766.50
06	Other Income	\$0.00
08	Advertising	\$92.14
09	Car and Truck Expenses	\$213.09
		Based on Federal Mileage Rate
10	Commissions and Fees	\$0.00
11	Contract Labor	\$0.00
12	Depletion	\$0.00
13	Depreciation	\$0.00
14	Employee Benefit Programs	\$0.00
15	Insurance	\$0.00
16a	Mortgage Interest	\$0.00
16b	Other Interest	\$0.00
17	Legal & Professional Services	\$0.00
18	Office Expense	\$102.67
19	Pension & Profit Sharing	\$0.00
20a	Rent (Vehicle, Mach. & Equip.)	\$0.00
20b	Rent (Other Business Prop.)	\$0.00
21	Repairs & Maintenance	\$0.00
22	Supplies	\$165.71
23	Taxes & Licenses	\$0.00
24a	Travel & Hotels	\$847.55
24b	Meals & Entertainment	\$10.15
		50% of Actual Expense
25	Utilities	\$636.49
26	Wages	\$0.00
27	Other Expenses	\$0.00
	Net Income/Loss	<u>\$6,422.72</u>



Have It! Love It!

Expense Transactions

- Detailed List of all Expense Transactions.
- Arranged by Account and Date.
- Total Amount for each Account.
- Print Report for your CPA/Tax Advisor.

Have It! Love It!



Expense Transactions 3/14/2018 to 6/12/2018

Auto Expense

03/23/2018	Airport	\$23.00
		<hr/> \$23.00

Replacement Exchange Fees

05/07/2018	Mirage, Milady-9-20180507-R/E Paid by Jeweler	\$7.58
		<hr/> \$7.58

Returns & Allowances

03/15/2018	Amos, Lynda-2-20180315-Write Off	\$1.65
04/04/2018	Jones, Ansel-1-20180404-Write Off	\$5.37
		<hr/> \$7.02

Mileage Log Report

- Enter accurate number of miles for a Group Event.
- Mileage can be entered through both a Group Event or directly in Other Income/Expenses.
- Mileage Rate is calculated according to Date.
- Print Report for your CPA/Tax Advisor.



Mileage Log

Travel Dates 1/1/2017 to 12/31/2017

Date	Description	Miles	Rate	Amount	Car
1/10/2017	1 - 20170110A - Cross, Dottie	10.60	0.54	\$5.67	sedan
1/27/2017	1 - 20170127 - Swan, Emma	20.40	0.54	\$10.91	sedan
2/9/2017	1 - 20170209 - Garcia, Penelope	32.40	0.54	\$17.33	sedan
2/24/2017	1 - 20170224 - Able, Emily	15.20	0.54	\$8.13	truck
3/1/2017	1 - 20170301 - Zatarra, Angela	25.80	0.54	\$13.80	truck
3/30/2017	1 - 20170330 - Noble, Donna	33.60	0.54	\$17.98	truck
4/1/2017	1 - 20170401 - Chapman, Tracy	11.50	0.54	\$6.15	truck
4/15/2017	1 - 20170415 - Smith, Jane	22.90	0.54	\$12.25	truck
4/29/2017	1 - 20170429 - French, Stacy	15.40	0.54	\$8.24	truck
5/5/2017	1 - 20170505 - Laughlin, Diana	31.50	0.54	\$16.85	truck
5/11/2017	1 - 20170511 - Parker, Sydney	42.00	0.54	\$22.47	sedan
11/3/2017	1 - 20171103 - Jenda, Katy	26.00	0.54	\$13.91	truck
3/9/2017	Banner for Event Booth	15.00	0.54	\$8.03	sedan
2/15/2017	Hobby Lobby	7.00	0.54	\$3.75	
9/5/2017	Office Depot	15.00	0.54	\$8.03	sedan
9/11/2017	Office Depot	10.00	0.54	\$5.35	Ford
4/28/2017	Post Office	7.00	0.54	\$3.75	sedan
3/10/2017	Starbucks	5.00	0.54	\$2.68	sedan
5/3/2017	Upline's House	33.00	0.54	\$17.66	sedan
8/9/2017	walmart	17.00	0.54	\$9.10	sedan
11/14/2017	walmart	54.20	0.54	\$29.00	sedan
4/9/2017	Walmart	17.00	0.54	\$9.10	sedan
5/2/2017	Walmart	17.00	0.54	\$9.10	sedan
12/7/2017	Walmart	23.00	0.54	\$12.31	sedan
12/7/2017	Walmart Inc	23.00	0.54	\$12.31	sedan
Totals		530.50		\$283.82	

Have It! Love It!

Charting Your Progress

- Monthly-Quarterly-Annually
- Check your Events by Order Date or Sent Date.
- All Events, Individual Orders, & Personal Orders.
- Check your CV amounts.
- Cross Check Totals of Profit/Loss Report.
(Revenue and Cost of Goods Sold)



Charting Your Progress Parameters

8/15/2017 To 12/13/2017

Last 120 days

Date to use for this report

Order Date Date Sent To Premier

Orders to include in this

Jewelry Shows Catalog Shows

[Progress Report](#)

Charting Your Progress
Order Dates Between 8/15/2017 to 12/13/2017

Order #	Order Date	Date Sent	Hostess - Free Jewelry	Retail	Cost/CV	J Fees	Shipping	SFK Income	Profit
1 - 20171127	12/12/2017	12/12/2017	Lewis, Carol - \$329.4	\$1,098.00	\$549.00	\$10.00	\$0.00	\$0.00	\$539.00
1 - 20171201	12/1/2017	12/2/2017	Valentine, Fiona - \$253.75	\$507.50	\$261.50	\$17.00	\$0.00	\$0.00	\$229.00
1 - 20171024	11/24/2017	11/24/2017	Becks, Jodie - \$82.65	\$275.50	\$157.50	\$8.00	\$0.00	\$0.00	\$110.00
1 - 20171103	11/15/2017	11/15/2017	Jenda, Katy - \$227.25	\$454.50	\$232.00	\$17.00	\$0.00	\$0.00	\$205.50
1 - 20171025	11/3/2017	11/3/2017	Connors, Sarah - \$407.5	\$815.00	\$407.50	\$17.00	\$0.00	\$0.00	\$390.50
1 - 20171026	10/24/2017	10/24/2017	Crowthers, Esther - \$200.5	\$401.00	\$200.50	\$10.00	\$0.00	\$0.00	\$190.50
1 - 20171022	10/23/2017	10/24/2017	Straby, Torie - \$199	\$398.00	\$199.00	\$10.00	\$0.00	\$0.00	\$189.00
1 - 20171023	10/23/2017	10/23/2017	Echolls, Veronica - \$353	\$706.00	\$353.00	\$10.00	\$0.00	\$0.00	\$343.00
1 - 2017109	10/9/2017	10/10/2017	Amos, Lynda - \$162.5	\$325.00	\$162.50	\$10.00	\$0.00	\$0.00	\$152.50
1 - 20170919	9/19/2017	9/21/2017	Pride, Kitty - \$110.1	\$367.00	\$183.50	\$10.00	\$0.00	\$0.00	\$173.50
1 - 20170918	9/18/2017	9/18/2017	Beuford, Victoria - \$96	\$320.00	\$160.00	\$10.00	\$0.00	\$0.00	\$150.00
1 - 20170914	9/13/2017	9/14/2017	Banker, Monica - \$135.75	\$452.50	\$237.50	\$10.00	\$0.00	\$0.00	\$205.00
1 - 20170912	9/12/2017	9/13/2017	Giatras, Jade - \$74.1	\$247.00	\$123.50	\$10.00	\$0.00	\$0.00	\$113.50
1 - 20170912k	9/12/2017	9/13/2017	Amos, Lynda - \$67.5	\$225.00	\$112.50	\$10.00	\$0.00	\$0.00	\$102.50
1 - 20170913	9/12/2017	9/13/2017	Amos, Lynda - \$0	\$49.00	\$24.50	\$0.00	\$0.00	\$0.00	\$24.50
1 - 20170907	9/7/2017	9/11/2017	Mars, Janet - \$63.75	\$212.50	\$113.00	\$10.00	\$0.00	\$0.00	\$89.50
1 - 20170905	9/6/2017	9/7/2017	Knotting, Rachel - \$75.6	\$252.00	\$126.00	\$10.00	\$0.00	\$0.00	\$116.00
# of Orders - 17			Totals	\$7,105.50	\$3,603.00	\$179.00	\$0.00	\$0.00	\$3,323.50
Total Free Jewelry - \$2,838.35			Averages	\$417.97	\$211.94	\$10.53	\$0.00	\$0.00	\$195.50

Have It! Love It!

Other Income and Expenses

- Keep up with Business Expenses.
Jewelry Certificates, Travel, Rally and Meetings
- Enter Other Income.
Training Allowance and Jewelry Certificates
- Track Mileage for Tax Information.

The screenshot displays the 'Hood & House - Main Menu' interface. The 'Other Expenses/Income' section is highlighted, showing three main options: 'Enter Other Expenses', 'Enter Other Income', and 'Mileage Log'. A 'Chart Of Accounts' window is also visible.

The 'Enter Expenses' window shows a table of expenses:

Expense Date	Description	Amount	Account	Num	N
5/2/2017	Walmart	\$33.00	Show Supplies		Hostess Incent
4/28/2017	Post Office	\$10.75	Office Supplies		
	Ferlex/Kinkos				Flyers for event

The 'Enter Expenses' detail window shows the following fields:

- Date: 5/2/2017
- Payee/Description: Walmart
- Account: Show Supplies
- Amount: 33.00
- Payment Type: CC Exp
- Check Num: (empty)
- Notes: Hostess Incentives

The 'Mileage Log' window shows the following fields:

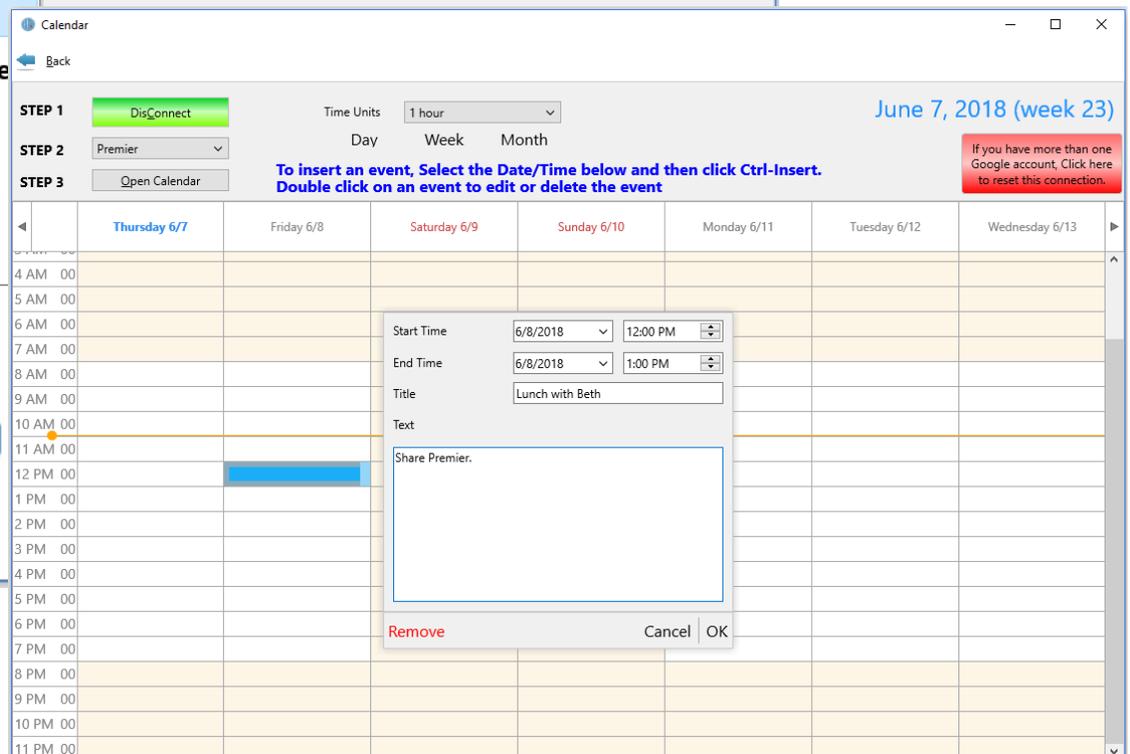
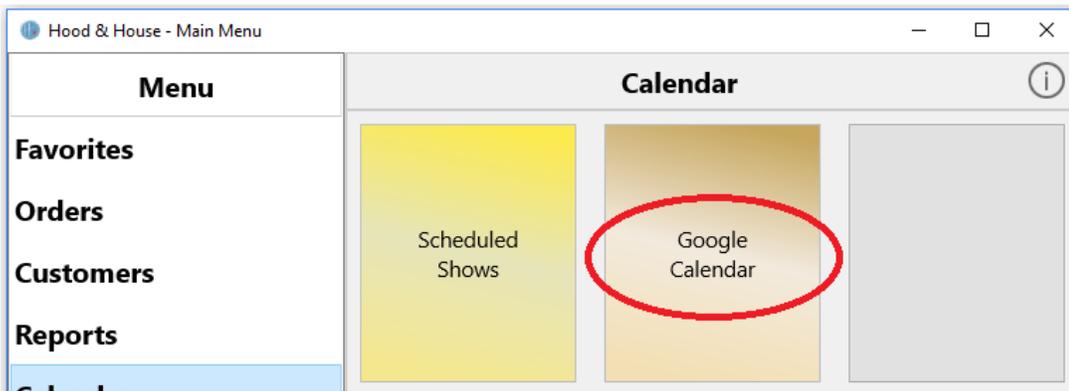
- Date: 5/11/2017
- Destination: 1 - 20170511 - Parker, Sydney
- Ending OD: (empty)
- Beginning OD: (empty)
- Miles: 42
- Mileage Rate: 0.5350
- Expense Amount: 22.47
- Car: sedan



Have It! Love It!

Calendar

- Sync with your Google Calendar.
- Set Events and Reminders.
- Help coordinate your Scheduled Shows.



Have It! Love It!

PC Google Calendar

Calendar 31 July 2018 TODAY July 2018 Week +

July 2018
S M T W T F S
1 2 3 4 5 6 7
8 9 10 11 12 13 14
15 16 17 18 19 20 21
22 23 24 25 26 27 28
29 30 31 1 2 3 4
5 6 7 8 9 10 11

My calendars
+ Add a friend's calendar
Glenn House
Birthdays
Premier
Tasks
Other calendars
Holidays in United States
PW Production Calendar

Day	Sun	Mon	Tue	Wed	Thu	Fri	Sat
22							
23		Mail Hostess Packet - Lyons, Kelly 8 - 9am					
24			Pre-Show Call to Hostesses - Albaugh, Eileen 7 - 8pm				
25							
26					Home Show - Albaugh, Eileen 7 - 9pm		
27						Send Invitations - Lyons, Kelly 8 - 9am	
28							

Terms - Privacy +

Scheduled Shows

- Enter Upcoming Events.
- Enter Hostess Guest List.
- Create Google Calendar Reminders.
- Create List Reports, Labels, Emails and CSV File.
- Easily add new guest to Customer List.



The screenshot displays the 'Hood & House - Main Menu' interface. The 'Calendar' window shows a 'List of Scheduled Shows' with a '+' button circled in red. The 'Customers' window shows a 'Customer List' with an 'Add Cust' button circled in red. The 'Edit Scheduled Show' window shows a 'Create Calendar Reminders' button circled in red. The 'Hostess Reminders' window shows a table of reminders for 'Williamson, Cheri' with columns for 'Sel', 'Subject', 'Date', 'StartTime', 'EndTime', 'Alarm', 'AlarmTimeBefo...', and 'AlarmTimeFrame'. The table contains the following data:

Sel	Subject	Date	StartTime	EndTime	Alarm	AlarmTimeBefo...	AlarmTimeFrame
<input type="checkbox"/>	Mail Hostess Packet	6/5/2018	8:00:00 AM	9:00:00 AM	<input checked="" type="checkbox"/>	1 Min	1 Min
<input type="checkbox"/>	Send Invitations	6/12/2018	8:00:00 AM	9:00:00 PM	<input checked="" type="checkbox"/>	1 Min	1 Min
<input type="checkbox"/>	Pre-Show Call to Hostess	6/17/2018	7:00:00 PM	8:00:00 PM	<input checked="" type="checkbox"/>	2 Hour	2 Hour
<input type="checkbox"/>	Home Show	6/19/2018	2:35:00 PM	4:35:00 PM	<input checked="" type="checkbox"/>	2 Day	2 Day
<input type="checkbox"/>	Post-Show Call to Hostess	6/29/2018	7:00:00 PM	8:00:00 PM	<input checked="" type="checkbox"/>	2 Hour	2 Hour

Below the table, there are fields for 'Connect', 'Start Time', 'End Time', 'Summary', and 'Description'. The 'Hostess Reminders' window also includes instructions: STEP 1 Click connect and make sure the correct calendar is selected. STEP 2 Select/Add the dates you want in the top part of this window. STEP 3 Click "Post Selected Dates" to add the selected items to your Google calendar.

At the bottom of the screenshot, the text 'Have It! Love It!' is written in a pink, cursive font.

Downline

Easily Create List/Labels of Downline!

- Newsletter
- Emails
- Birthday/Anniversary
- Calls
- Recognitions
- Mailing Labels

Import Downline Master Report Exported From Premier's Web Site

1. Open your Internet browser and log into Premier's web site.
2. Click "Family Tree", then "Recognition" (upper left middle button - small megaphone).
3. Click the Download button - you can do "All" or "Selected".
4. A file named "Recognition.csv" will be saved in your Downloads folder.
5. Close your browser and come back to this page.
6. Click the Import button, select the file you saved (normally named "Recognition.csv").

THIS WILL UPDATE YOUR DOWNLINE INFORMATION

Import

Level	Jeweler Number	First Name	Last Name	
2	25	Premierx		Jeweler
2	24			Jeweler
2	26			Jeweler
2	26			Jeweler
2	19			Jeweler
1	161300	RHONDA	BEDEE	Jeweler
1	205130	ANN	HORNBEAK	Jeweler
2	232807	DEBORAH	LOKEY	Jeweler
2	1996651	Cynthia	Lister	Jeweler
1	227470	EDDIE	GOODLOW	Jeweler
1	251342	MELODY	ESPINOZA	Jeweler
1	262829	LINDA	MARTIN	Jeweler
2	262864	REBECCA	KRUEGER	Jeweler

Import is complete. Click the "Back" button.

OK

Have It! Love It!

Hostess Half Calculator!

- Close Events quickly before entering orders on Premier's website.
- Save and Recall Calculations.



The screenshot displays the 'Hood & House - Main Menu' interface. The 'Favorites' section includes buttons for 'All Orders', 'Customers', 'Enter Other Expenses', 'Mileage Log', 'Hostess Half Calculator' (circled in red), and 'Charting Your Progress'. Below this is the 'Hostess Quick Calculator' window.

Hostess Quick Calculator

Event Date: 7/16/2018 | Sales Tax Rate: 8.25000
Hostess: Jane Jeweler | Shipping Taxable | Free Taxable
Customer Retail: 300.00 | Shipping Fee: 5.00
Percent Free: 30 | Additional Free: 0.00 | Hostess Free Benefit: 93.75

Buttons: Back, Save, Load Saved Calculation, Print, Calculate Best Deal

Image	Item #	Description	Retail
	30992	SHINE BRIGHT	24.00
	30995	STILETTO	31.00
	30996	ZOEY	26.00
	30998	SEA SPRAY	29.00
	31012	CONFIDENCE	33.00
	31017	MARCY	27.00
	31022	PICK OF THE LITTER	29.00
	31024	TRES CHIC	36.00
	31037	SABRINA	29.00
	31039	MALLORY	34.00

4 Half Price Items

Item #	Qty	Description	Retail
30982	1	SIMPLE TWIST (BRS)	12.50

Free Items

Item #	Qty	Description	Retail
20680	1	ROSE BUD	38.00
30996	1	ZOEY	26.00
31017	1	MARCY	27.00

Summary:

Category	Amount
Total Half	\$12.50
Total Free	\$91.00
Half Price	\$12.50
Overage Due	\$0.00
Shipping	\$5.00
Sales Tax	\$8.95
Amount Due	\$26.45

Have It! Love It!